

Agenda

- Marketing
- Email
- Websites
- Fundraising
- Registration
- RaceDay
- Logistics
- Organization Tools



Marketing



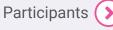


Reserved Entry **With Custom Domain**

- Creates a reserved entry link using your custom domain or subdomain
- Maintains branding across all your race actions











Marketing

Reserved Entry Without Exceeding Caps

- Put limitations on reserved entries by requiring them to respect participant caps
- By default, caps are ignored





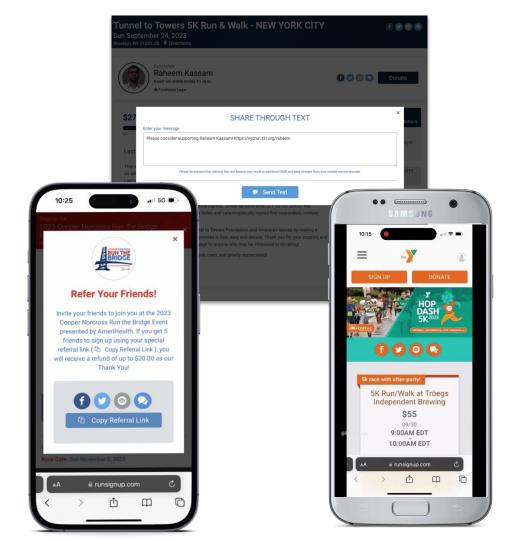




Marketing

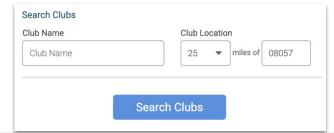
Click to Text **Social Share**

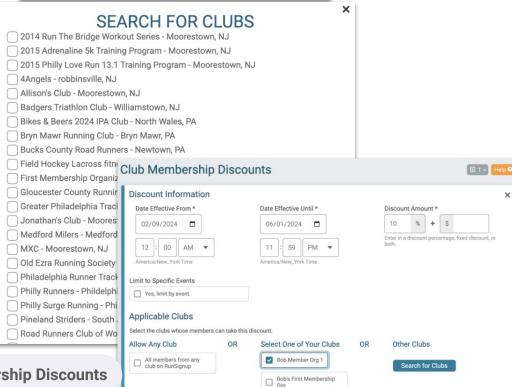
- Automatically included on your confirmation page, fundraising pages
- Provides a more personal invite than a social media message
- Promotes your referral programs



Promoting Through Running Clubs

- Give discounts to club members with memberships on RunSignup
- Build partnerships with known area running clubs
 - If you are working with one club specifically, prompt registrants to join (if not a member)
- Find additional local running clubs
- Search for clubs by specific name or by radius from your event





Email





Email

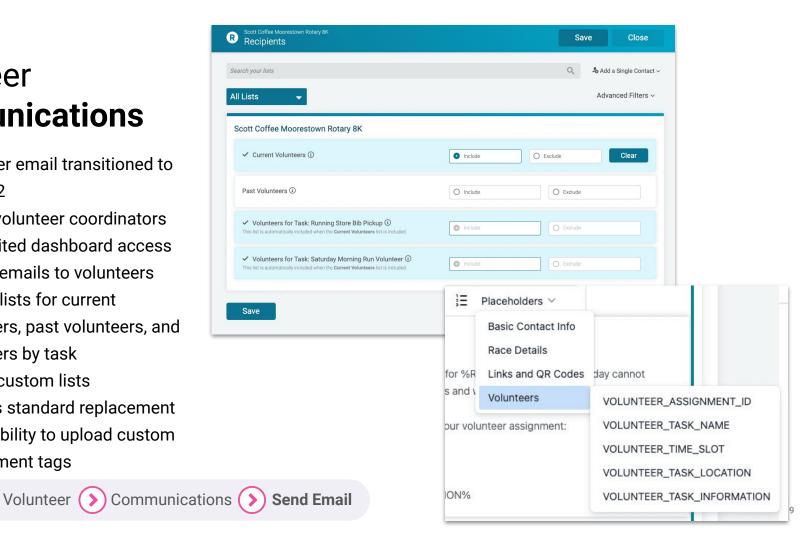
Volunteer **Communications**

- Volunteer email transitioned to Fmail V2
- Allows volunteer coordinators with limited dashboard access to send emails to volunteers
- System lists for current volunteers, past volunteers, and volunteers by task
- Upload custom lists

DASHBOARD

LOCATION

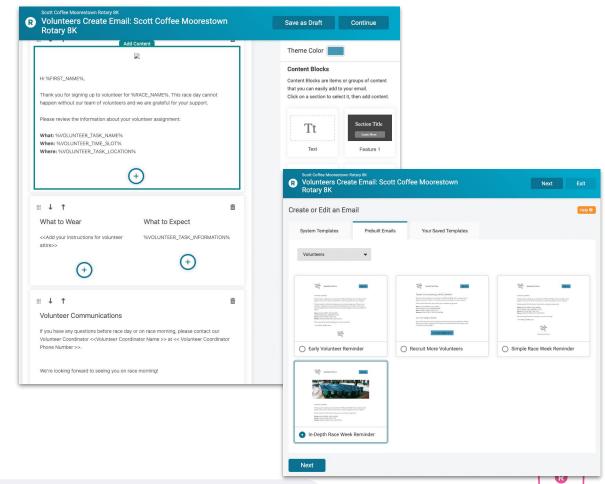
Includes standard replacement tags & ability to upload custom replacement tags



• • • Email

Prebuilt Volunteer Emails

- Accessible from the main Fmail. V2 dashboard and the volunteer email dashboard
- Use as a starting point for key communications and update details





RunSianup

UNIVERSITY

Participant Report **Export to Email**

- Include any information about participants (I.E., results link).
 - These will show as custom tags when you send your email
- Also available for Donation Report
 - More export reports to email coming soon!



%CITY%	Placeholder seen in custom list "Report: Philly Mayor's Cup Participants (Exported 01/03/2023 8:59am EST)
	Tradelistadi deciriii dadicirii iid reporta riiinj major d dap rarriospanto (Esported di) do, Edeb diosam Edi)
%COUNTRY%	Placeholder seen in custom list "Report: Philly Mayor's Cup Participants (Exported 01/03/2023 8:59am EST)
%DONATION_AMOUNT%	Placeholder seen in custom list "Report: Philly Mayor's Cup Participants (Exported 01/03/2023 8:59am EST)
%DONATION_ID%	Placeholder seen in custom list "Report: Philly Mayor's Cup Participants (Exported 01/03/2023 8:59am EST)
%EVENT%	Placeholder seen in custom list "Report: Philly Mayor's Cup Participants (Exported 01/03/2023 8:59am EST)





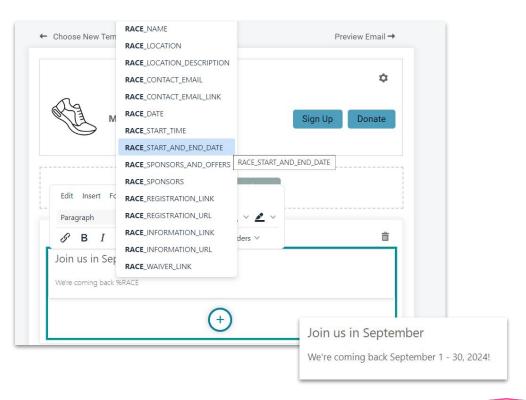






%RACE_DATE% for **Multi-Date Races**

- For races with multiple dates (I.E., a race weekend or virtual event)
- %RACE_DATE% shows first date of event
- %RACE_START_AND_END_DATE% shows date range from start to end









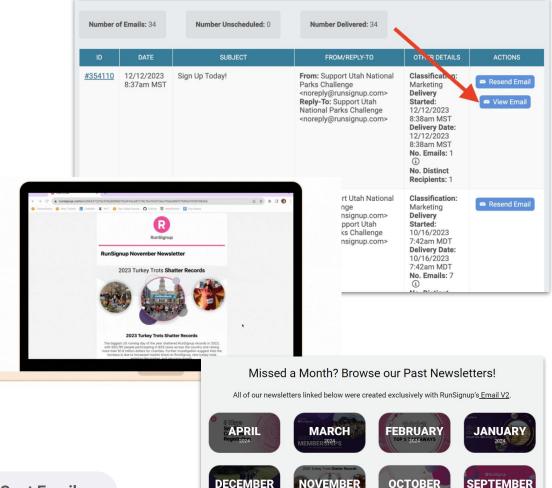




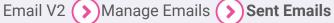
Email

Create Email Archives

- "View in Browser" link now available in email footer and from Sent Email page
- Use browser links to create an archive of your newsletters or race emails
- Make it easy for people to find your communications when they're ready to read them
- Mobile-friendly



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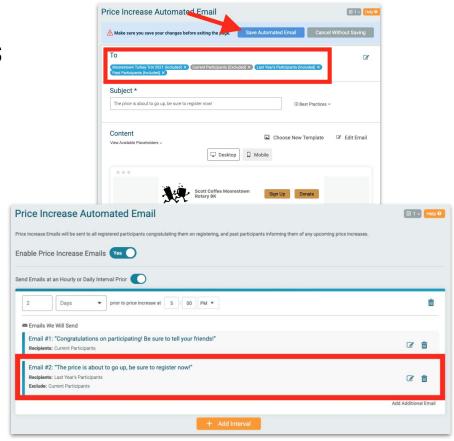




Email

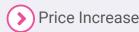
Add Additional Recipient Lists To Automated Price Increase **Emails**

- Automated Price Increase emails defaults to 2 versions:
 - Invite your friends (for current registrants)
 - Don't Wait Register (for last year's registrants, excluding this year's registrants)
- Add any custom list to the 2nd email









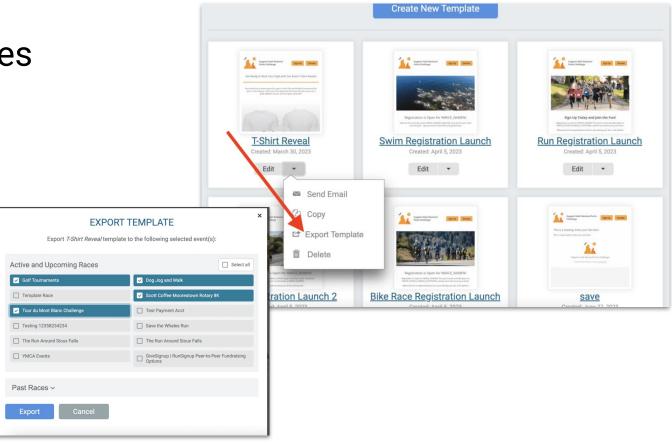




• • • Email

Share Templates **Across Races**

- Build your own templates for repeatable emails
- Share your custom template across all your events

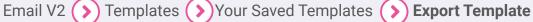








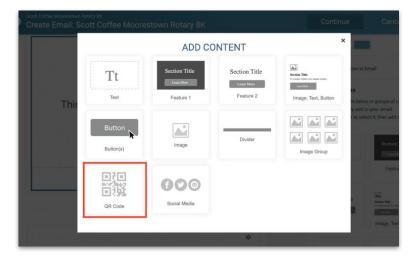


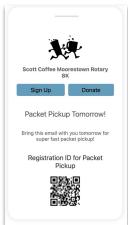


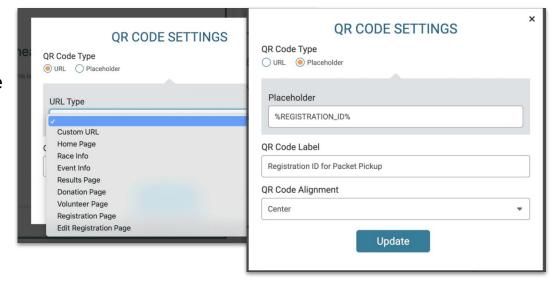


QR Code Component For Email

- QR Code Component in Email Builder
- Add QR codes to your emails
- Includes custom URL option and options for standard QR codes (Home Page, Edit Registration, etc)
- Use to insert placeholders: I.E. QR code with bib number for alternative packet pickup option
 - Use placeholder format: %REGISTRATION_ID%









● ● Email

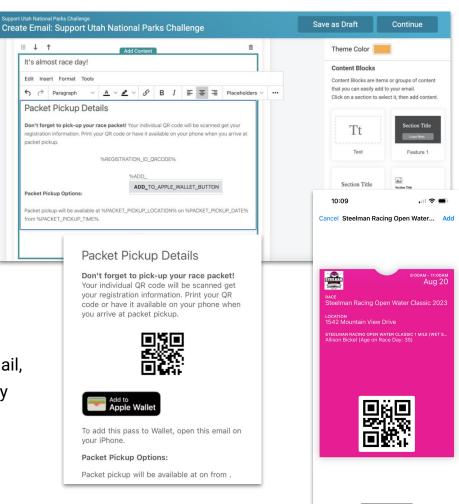
Wallet

Why Apple Wallet?

- Easy QR Code Access
- Automated event notification reminders
- Easy access to registration details & registration management link

You Should Know:

- Automatically added to Confirmation Email
 - If you have customized your confirmation email, will need to add the replacement tag manually
- Can be added to any Email V2 communications



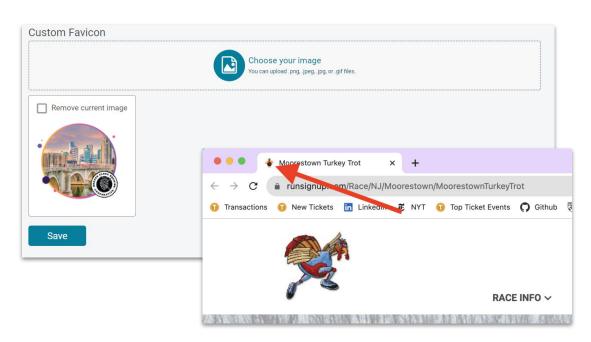
Websites





Custom **Favicons**

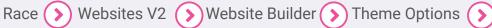
- Complete your branding with a favicon logo
- Matches your domain or subdomain
- Makes it easy for people to find your tab when there are too many open!

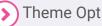












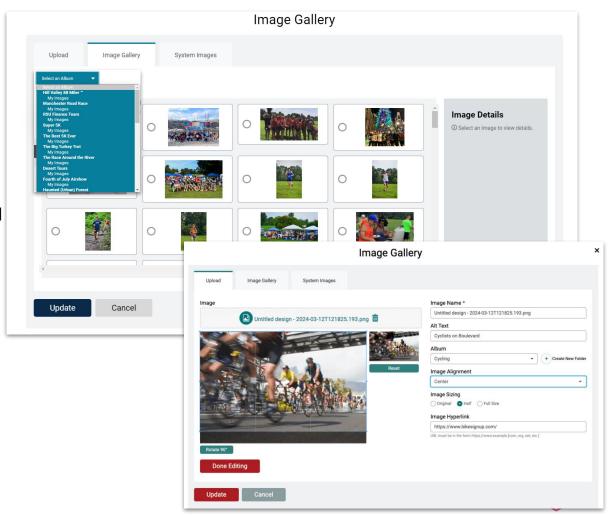




Websites

Image **Gallery**

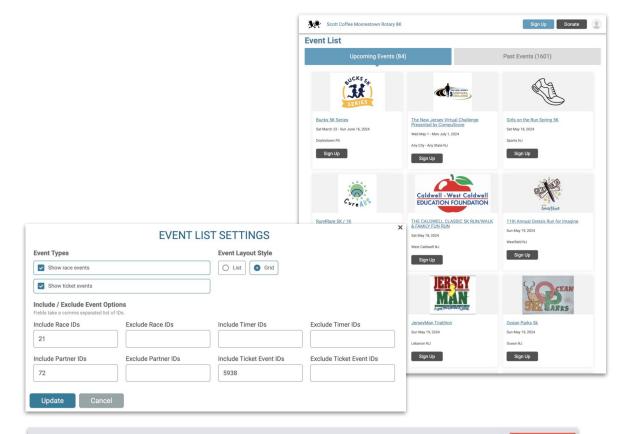
- Saves and shares uploaded images across website and email
- Allows access to images uploaded to all races, ticket events, and organizations under the same payment account
- Create albums to make frequently-used images easy to access
- Access System Images for licensed photos you can use when you don't have your own



Websites

Event Lists

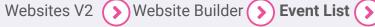
- Available on Ticket Events. Races, and Organization Email (coming for Memberships)
- Grid or list view
- Display all events you want, individually, or by Timer ID or Partner ID



runsignup.com/TicketEvent/Dashboard/Overview 5938















Fundraising



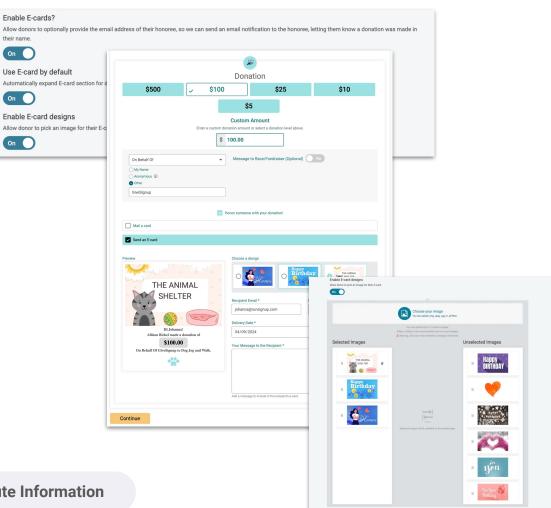


• • Fundraising

Donation E-Cards

Let donors honor their friends and family when they donate with E-Cards

- Create custom cards, or choose from our library
- Cards can be scheduled to send at a later date, for example on a birthday or holiday







• • • Fundraising

DASHBOARD

LOCATION

DASHBOARD

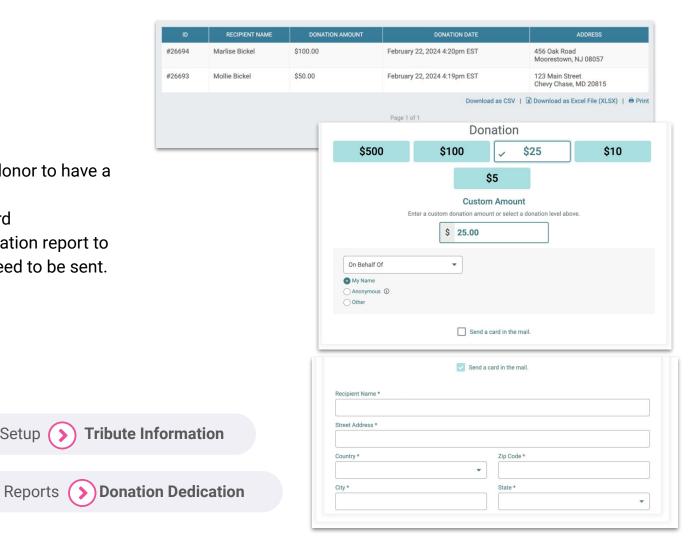
LOCATION

Mail a Card **For Donations**

- Provides an option for donor to have a card sent to an honoree
- Collects address for card
- Creates Donation Dedication report to show you what cards need to be sent.

Donations (

Donations (>)



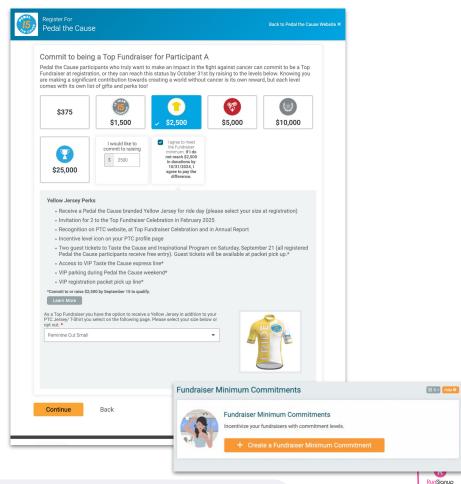
Fundraiser Incentives

Incentivize fundraisers to raise more money

- Offer rewards for reaching certain fundraising levels
- Option to collect choices when there is a selection for the reward (i.e. a shirt)

Notes

- Fundraisers can update their commitment level to a higher one (but not lower)
- Commitment level becomes fundraising minimum



UNIVERSITY







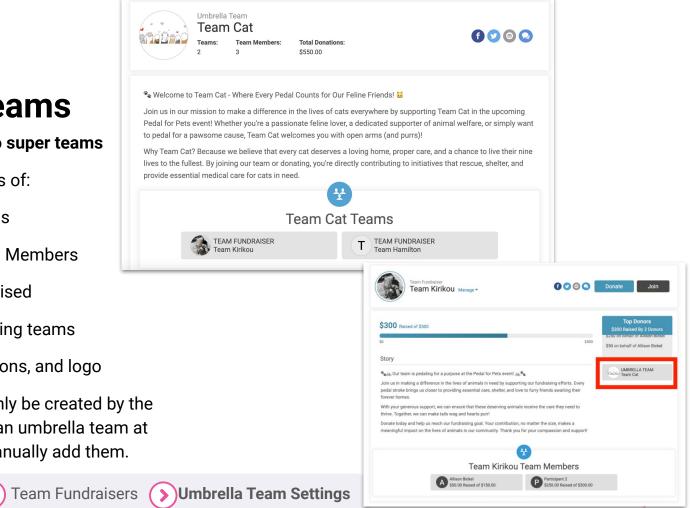


• • • Fundraising

Umbrella **Fundraising Teams**

Group fundraising teams into super teams

- Display dynamic counts of:
 - Number of Teams
 - Number of Team Members
 - Total Amount Raised
 - Links to fundraising teams
- Add captains, descriptions, and logo
- Umbrella Teams can only be created by the event. Teams can join an umbrella team at creation, or you can manually add them.





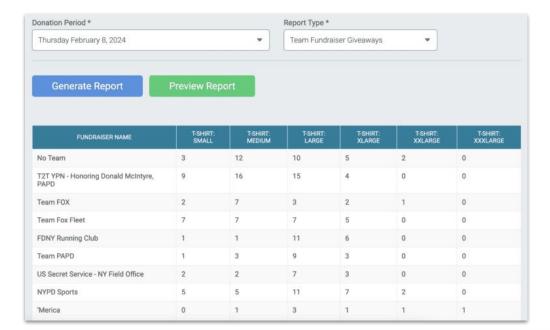




Fundraising Team **Giveaway Report**

Summary of Giveaways per Fundraising Team

- Easy to organize shirts by fundraising team for team captains to pick up together
- **Export to CSV**

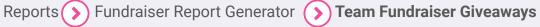


	A	В	C	D	E	F	G
1	Fundraiser Name	T-Shirt: Small	T-Shirt: Medium	T-Shirt: Large	T-Shirt: XLarge	T-Shirt: XXLarge	T-Shirt: XXXLarge
2	No Team	3	12	10	5	2	0
3	T2T YPN - Honoring Donald McIntyre, PAPD	9	16	15	4	0	0
4	Team FOX	2	7	3	2	1	0
5	Team Fox Fleet	7	7	7	5	0	0
6	FDNY Running Club	1	1	11	6	0	0
7	Team PAPD	1	3	9	3	0	0
8	US Secret Service - NY Field Office	2	2	7	3	0	0
9	NYPD Sports	5	5	11	7	2	0
10	America	0	1	3	1	1	1
11	LB Waterfront Warriors!	8	20	12	10	4	0
40							











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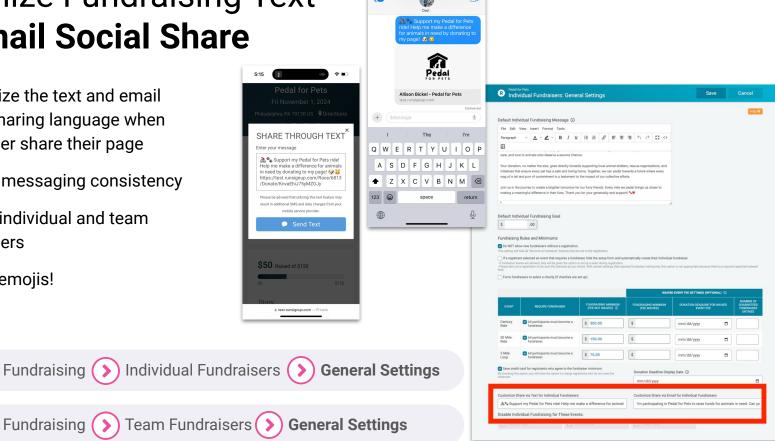
UNIVERSITY

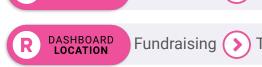
Fundraising

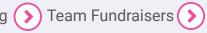
Customize Fundraising Text **And Email Social Share**

- Customize the text and email. social sharing language when fundraiser share their page
- Creates messaging consistency
- Add for individual and team fundraisers
- Include emojis!

DASHBOARD



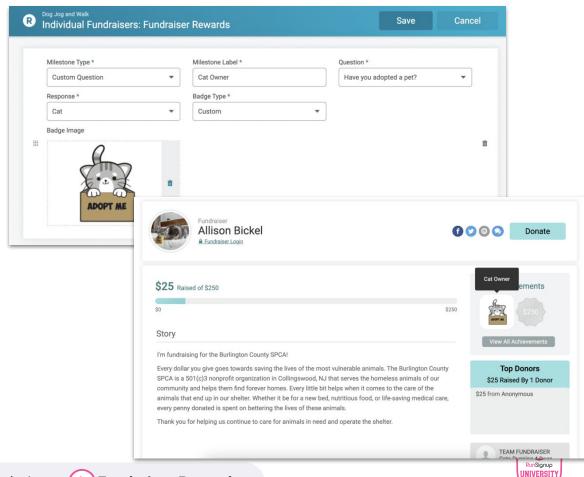


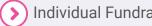


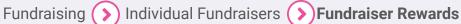
Custom Question Fundraiser Milestone & Badges

Award milestones and badges based on responses to custom questions

- Highlight specific types of fundraisers, such as Cancer Survivors
- Allow fundraisers to self-identify why the cause is important to them
- Default badges or add your own

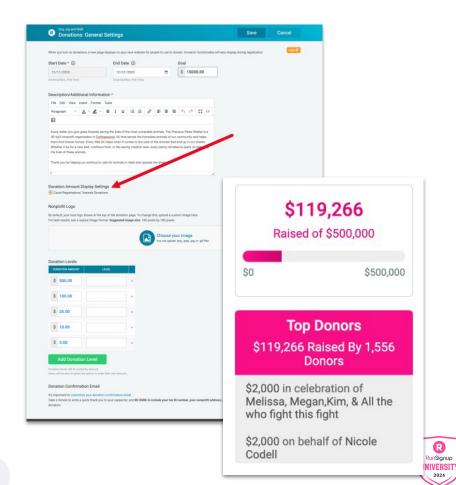






Display Registration Dollars In Donation & Fundraising Goals

- Include registration dollars in donation and fundraising goals
- Shows in donation and fundraising thermometers
- Counts towards individual and team fundraising goals
- Additional option for fundraisers with a required minimum to include registration dollars towards the fundraising minimum





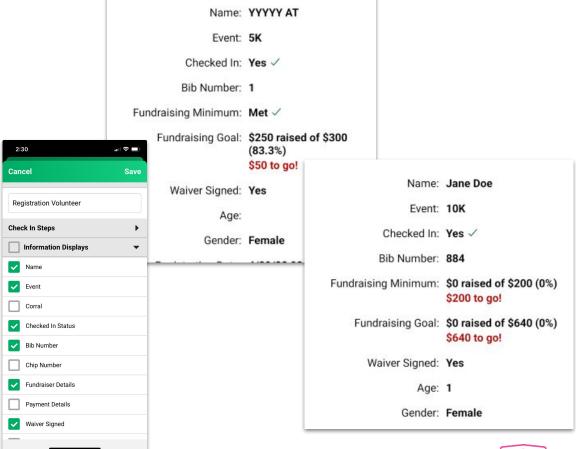




• • • Fundraising

Fundraiser Progress In RaceDay CheckIn

- Opt to show an individual's progress towards the fundraising minimum or fundraising goal
- Shown in percentage and dollars
- Allows you to verify participants have met minimum at check in to charge the difference











Registration

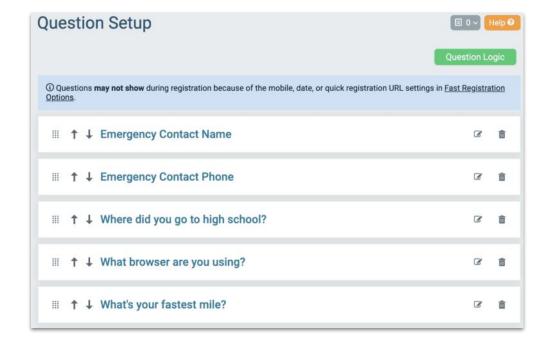


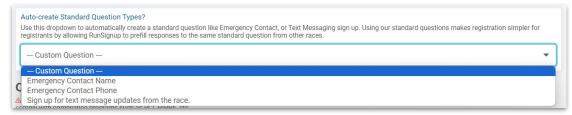


• • • Registration

Standard **Questions**

- Not new, but new-ish UX (and often overlooked)
- Standard questions are saved to profile and pre-filled to save registrants time
- Include Emergency Contact Name, Emergency Contact Number, and a Number for Emergency text messages



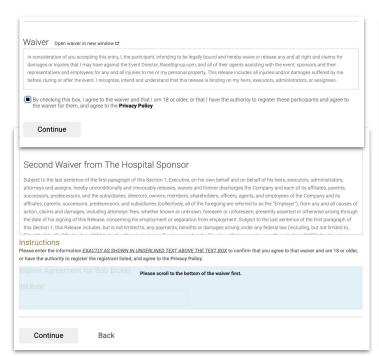


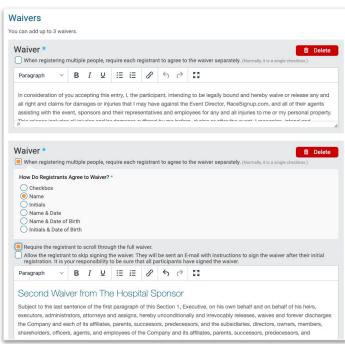




Multiple **Waivers**

- Add up to three waivers for your event
- Uses for additional waivers include sponsors, venues, or organizations like US Masters **Swimming**

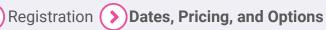






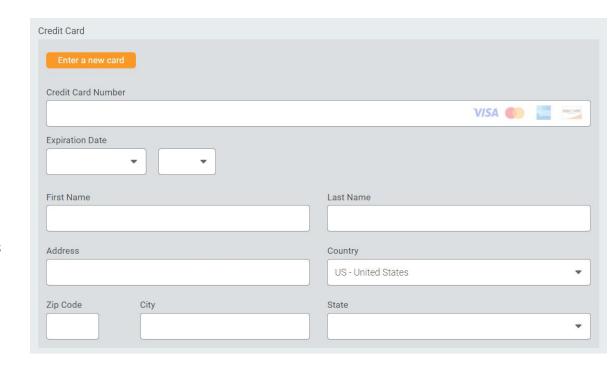






Update Credit Card In Profile

- Participants can update the saved credit card in their platform for registration and fundraising
- Faster checkout for registrations
- Can be used for charging the balances for minimum fundraising levels







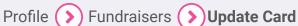


Profile (>) Edit Profile (>) Edit or Add Card Information











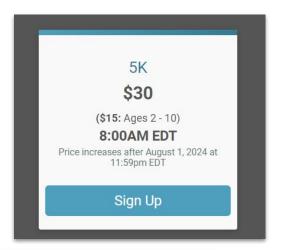
Display Age-Based Pricing

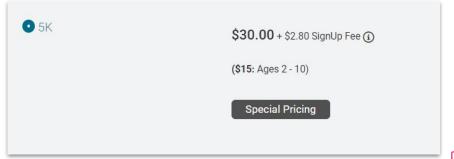
On Event Tiles

 Show age-based pricing on your homepage event tiles and registration path event tiles

 Encourage families to take advantage of age-based breaks and bring the whole family















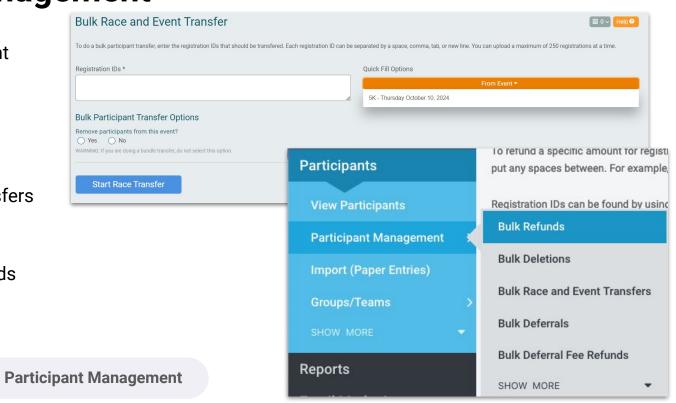
Bulk

Participant Management

Save time with bulk participant management options:

- Bulk Refunds
- Bulk Deletions
- Bulk Race & Event Transfers
- Bulk Deferrals
- Bulk Deferral Fee Refunds

Participants (>

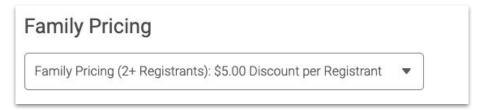


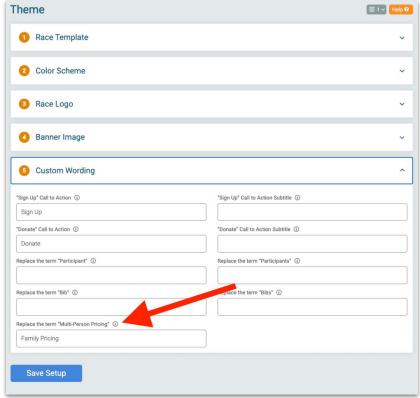


Customize Multi-Person Pricing Wording

Customize the wording for "Multi-Person Pricing" to fit your use-case, such as:

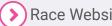
- Family Pricing
- **Group Pricing**















RaceDay

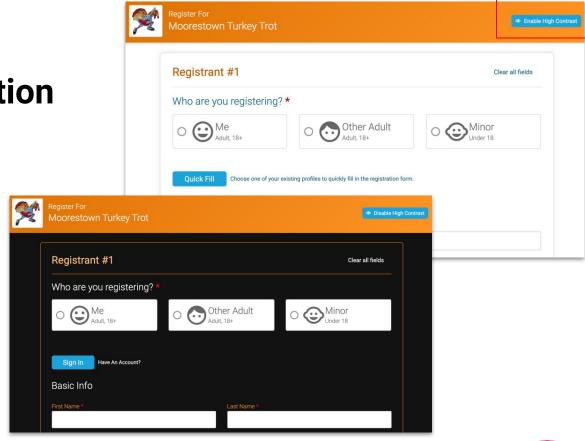




RaceDay

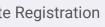
High Contrast Mode For On-Site Registration

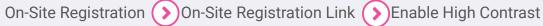
- Switch screen color options for devices used for on-site registration
- Easily switch back and forth

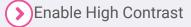










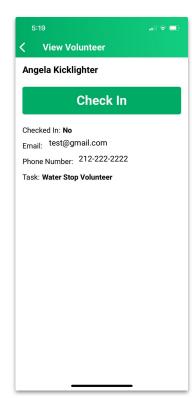


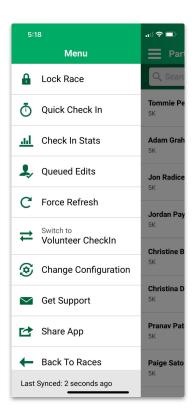


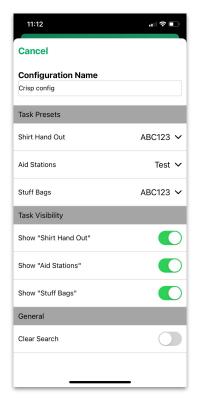
RaceDay

Volunteer CheckIn With RaceDay CheckIn

- Check-in Volunteers in the same app as participants
- Toggle between participants and volunteers
- View volunteer check-ins in Volunteer Report







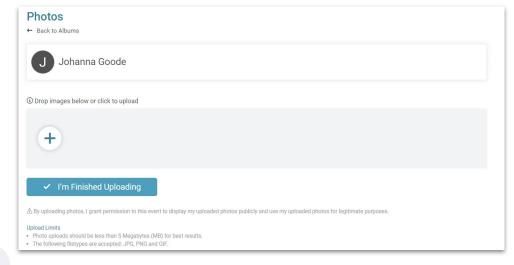


• • • RaceDay

RaceDay Photos Participant Upload

- Allow participants to upload their own photos to the Photos page
- Restricted to participants who can upload
- Require (or not) approval of photo uploads
- Allow for public tagging











Logistics





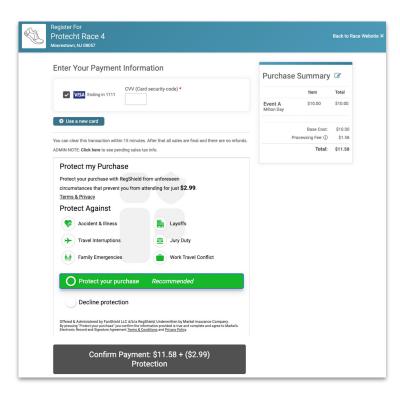
Low Cost

Registration Protection Insurance

Replaced Allianz with Protecht FanShield-RegShield

- Lower cost insurance 8.1% of registration and processing fees (no add-ons, sales tax or donations)
- \$2.99 minimum (Allianz was \$6.99 minimum)
- Event rev share of 20% of the insurance premium (\$0.60/purchase minimum)
- 10-20% of participants buy when offered







• • • Logistics

Invoicing

- Professional interface to send and pay invoices
- Manage and track invoice statuses
- Record offline payments

DASHBOARD

LOCATION

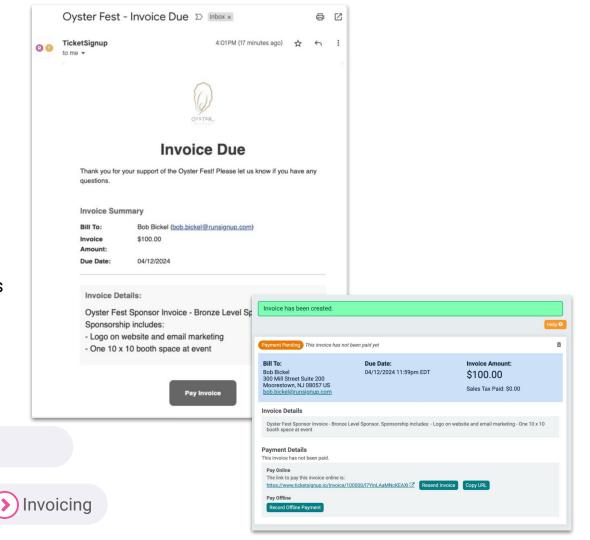
DASHBOARD

LOCATION

 Automatically calculates and remits sales tax for applicable invoices, based on the categories you select

Financial (>)Invoicing

Sponsors (>)Financial



Organization **Tools**





Organization Tools

Organization **Websites**

Standalone website (with website builder) for a landing page for your whole organization or all your events.

- Free! Includes hosting, SSL, and unlimited pages
- Branded for your organization (not ours)
 - No ads
 - Customizable colors and content
 - o BYO Domain
- Easy to update no coding needed!
- Mobile responsive (74% of 2023 race website views were on mobile or tablet!)
- Dynamic data components
- Easy calls-to-action



Organization Tools

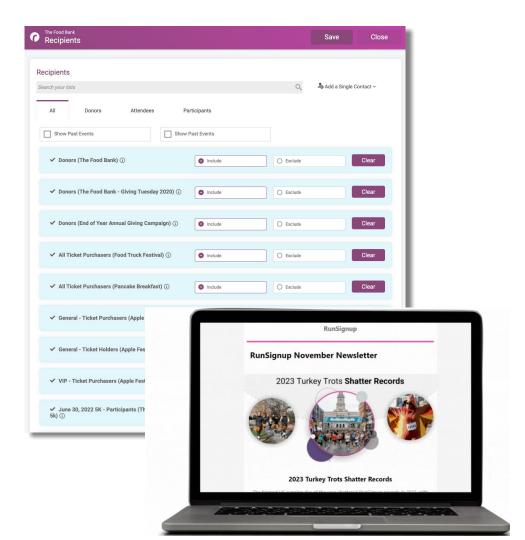
Organization **Email**

Standalone email dashboard allowing you to select system contacts **across ALL events**.

Ideal for organizations with newsletters and event cross-selling.

- FREE
- Unlimited emails
- Unlimited custom contact uploads with custom data replacement tags
- Same easy email builder and professional templates
- Email stats, unsubscribe management separate from race email unsubscribes

We send all our emails from Organization Email.



Questions?

