FloSports -TicketSignup

Sell Tickets to Track & XC Meets





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Today's **Agenda**

- FloSports TicketSignup Partnership
- Why Online Ticketing for Track Meet Spectators & Fans?
- Customer Examples
- TicketSignup Demo
- Q&A

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FloSports - TicketSignup Partnership

Why FloSports is Partnering with TicketSignup

- FloSports / Milesplit Customers Looking for Revenue Sources
- Spectator and Supporter Ticketing and Donations Generate Revenue
- Monetization for Track and XC Programs
- TicketSignup and RunSignup are Well Known, High Quality Partners
 - Proven Track Record
 - Perfect Technology Fit for Easy Selling and CheckIn





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Why Online Ticketing for Track Meet Spectators & Fans?

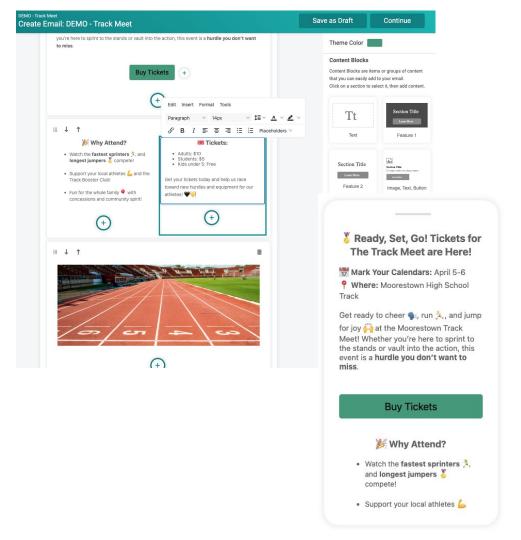
- Monetize Your Track Meet
 - Spectator Tickets, Parking Passes
 - Donations
 - Store
- Spectators and Fans Want To Support your Track Program
 - Collect Emails for Ongoing Communications
- Manage Revenue and Payments Rather than Cash Confusion
- Potential Partners for Ticket Management and Checkin
 - Coach and Booster Club
 - Timers can deliver more revenue & services to customers



Free Email Marketing

Send Unlimited Emails for Free

- Automated email lists from ticket purchases
- Import unlimited contacts
- Easy Email Builder to create beautiful emails - no HTML required
- Prebuilt Emails
 - Newsletters, Tickets on Sale,
 Pre-Event, etc.
- Automated Emails

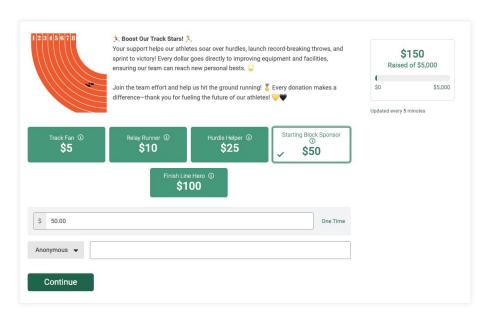


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Raise More

Collect Donations and Grow Fundraising Email Lists

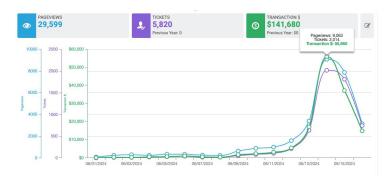
- Leverage Emails from ticket purchasers for fundraisers
- Ask for donations
 - Get Creative with Custom Donation Levels
 - Sponsor a Hurdle
 - Fund a Baton
- Checkout Cart Add-On Donation

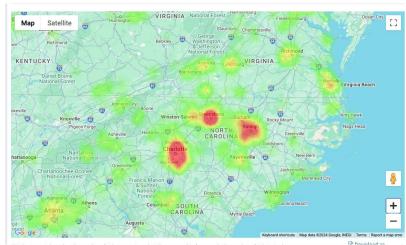


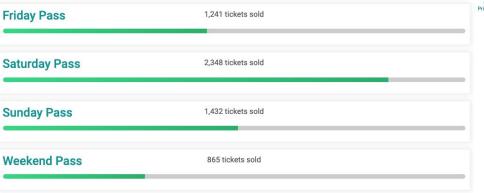
Showcase Your Meet's Impact

Reporting and Analytics that Demonstrate Value

- Purchase Report
- Insights
- Heatmap
- Tickets Sold
- **Ticket Sales Summary**













And More Free Products

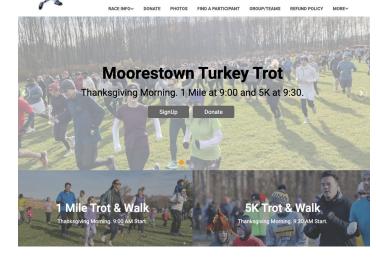
Take Your Meets to the Next Level

- Store
 - Sell swag and other add-ons
- Free Websites
 - Event Websites
 - Org Websites Booster Club, Track team, etc.
- Membership
 - Offer booster club memberships with exclusive perks to foster ongoing support
- Fundraising Events & Campaigns



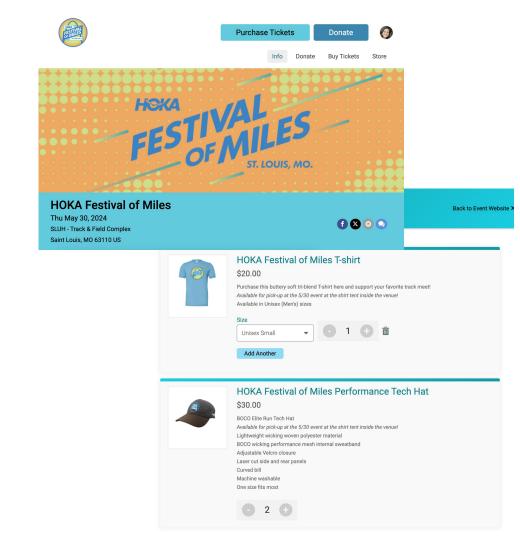






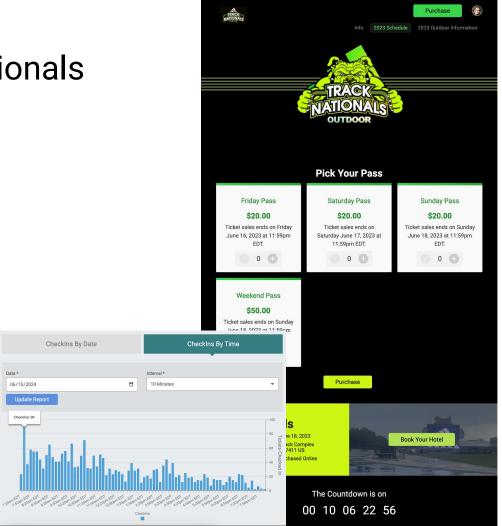
Hoka Festival of Miles

- Challenge: How can Big River Running timing help their customer grow event revenue?
- 1,300 online tickets sold
 - \$5 Youth Ticket
 - \$10 General Admission
- Over \$3,000 in donations
- Over \$1,500 in swag sales



Adidas Outdoor Track Nationals

- Challenge: Long lines, bad spectator experience with entry
- Went 100% online
 - QR Codes to buy tickets at the meet
- 6,000 Tickets Sold
 - \$20 single day; \$50 WeekendPass
- "CheckIn App training for volunteers took less than 2 minutes"



Liberty Track Meets

- Challenge: Reduce cash on site
- 3,671+ Tickets sold for track meets in 2024
- Higher Price (and longer wait times)
 when paying cash
 - \$10 online, \$12 on site for GA
 - \$5 online, \$7 on site
- Fast track consistent branding
 - Set up once, then copy Ticket
 Event



Events



Buy Tickets

Information

Spectators will be allowed for an entry fee of \$10 for Adults and \$5 for Students. Doors will open 90 minutes before the first scheduled event T-shirts will be available for purchase at the site of the meet. Concessions will also be available throughout the meet for spectators and athletes.

Contact Us

If you have any questions about this event, click the button below.

Questions?

Look Up Ticket

Enter Ticket Email

Location

Liberty Indoor Track Complex 1971 University Blvd Lynchburg, VA 24502 US

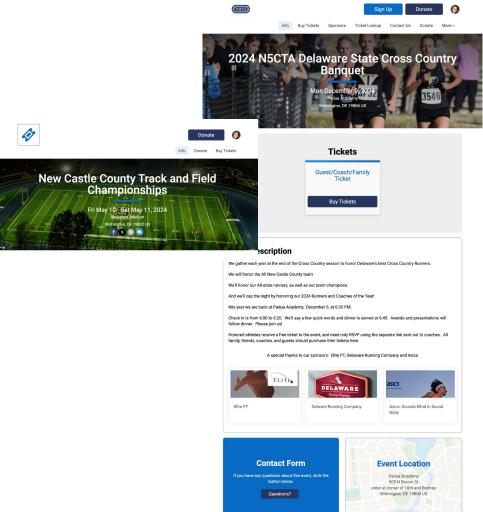


Meet Results

Meet Information

N5CTA

- Challenge: Demonstrate value of Track
 & Field to Athletic Director
- 8 Events in 2024
- 1,731 Tickets Sold
 - Not just ticket revenue Capture emails to grow lists for fundraising campaigns
- \$1,287 in Donations

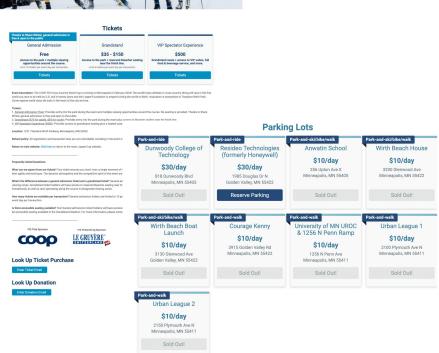


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World XC Ski Championships

- Challenge: Manage a 40,000+ attendee event
- Free GA with paid VIP and seated options
 - Free tickets = More Emails
- Paid parking passes
- \$40,000 in donations, \$50,000 in merch sales + carbon offsets







• • Pricing

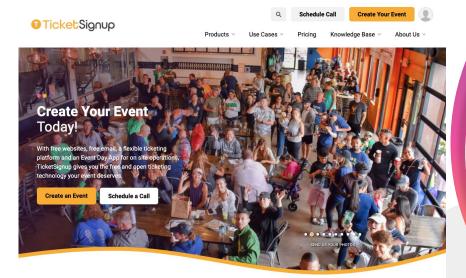
Pricing

- TicketSignup charges a processing fee per cart
 - NOT per ticket (average cart has ~3 tickets!)
- Includes all credit card fees
- 100% US Based Support
- Free Email, Free Texts, Free Websites

- Weekly on-time payouts. Daily payouts available upon request & approval.
- Free and offline tickets are free. Donations are flat 4% (including credit card fees)
- Pass fees to attendees

	Pricing Chart	
Cart Total	Standard Pricing Includes all credit fees	Volume Pricing (5,000 Tickets/Year) Includes all credit fees
\$0	FREE	FREE
\$0.01 - \$249.99	6% + \$1 per cart	4.8% + \$.80 per cart
\$250 - \$999.99	5% + \$1 per cart	3.8% + \$.80 per cart
\$1,000+	4% + \$1 per cart	3.2% + \$.80 per cart

TicketSignup.io



Get Started ...

Our simple ticket event wizard makes it easy to setup your event in minutes, build a free event website, free email platform, and an event day Tickets

App. Want a little more information, first? Request a call with our team to talk about how TicketSignup technology can help you sell more tickets.

CREATE YOUR EVENT NOW



Thank You For Joining Us Today

allison@ticketsignup.io

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