• • •

RunSignup | TicketSignup Al Chatbot

Early Access Program









Today's **Agenda**

- Why an Al Chatbot What does it do, why are we investing in AI for customer support, Website V2, customer stories
- **DEMO**

• • •

- Short term Product Roadmap
 - Frontend
 - Dashboard capabilities
- About the AI Chatbot Beta Program
- Long term Product roadmap
- FAQs
- Q & A







Why an Al Chatbot

What does it do, why are we investing in Al

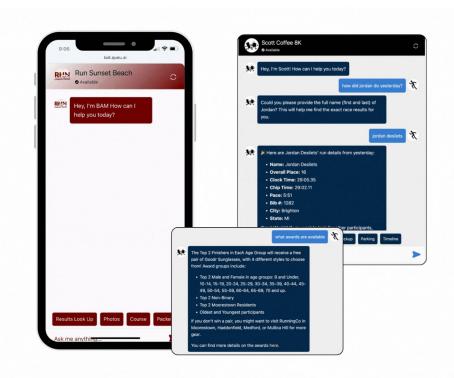
- Reinvest our profit to make our customers lives better
- Practical use of AI to help our customers
- Faster response times for your customers
- Documentation of what questions your customers have and quickly iterate on more fags documentation
- RunSignup can help aggregate FAQ's to help all customers documentation





RunSignup | TicketSignup Al Chatbot

- Chatbot handles repetitive questions
 - Where is packet pickup?
 - Where do I park?
 - What time does the 10k start?
 - Are dogs allowed on the course?
 - What are awards?
 - Are there refunds?
 - Where's my confirmation email?



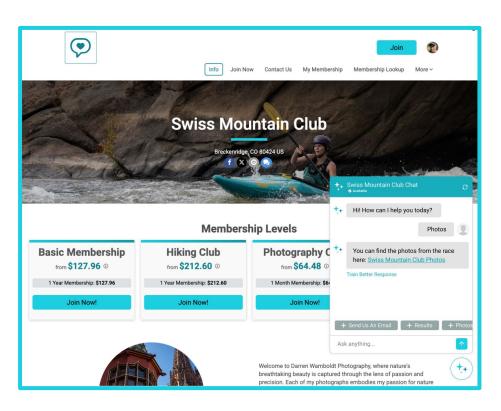


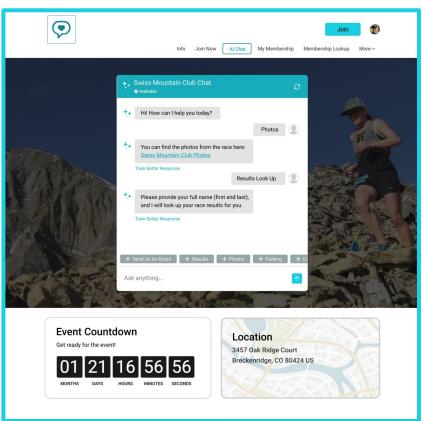
Chatbot Understands Dynamic Data

- Understanding when website updates occur and new content and/or data is available
- Event info that changes
 - "When does the price go up?"
 - "When does registration close?
 - "Am I registered for this race?"
- Results
 - "What was my time?"
 - "How did I finish compared to Daniel Beasley?"
 - "What's my bib number?"
- **Photos**
 - "Are there any pictures of me crossing the finish line?"



On Website V2







Customer Stories



"I've been working with RunSignup for nearly a decade, and their tools have always made my job as a race director and timer easier. I've already seen how powerful the AI chatbot can be in saving time and improving participant support. Combining that with RunSignup's deep understanding of the endurance space and current technology infrastructure is a game-changer, and I'm excited to see how it evolves."

-Tony Sapp, Negative Split Productions



"We immediately noticed emails nearly came to a halt-so much so that I was worried something was broken. But it turned out the AI agent was just doing its job, answering questions like a trained team member. In the end, we saw an 80% reduction in emails, participants were getting answers faster than we ever could, and we're now saving 5-10 hours a week on support."

- David Hutnik, Coastal Race Productions

Demo Where are we today

What exactly can the chatbot do right now?



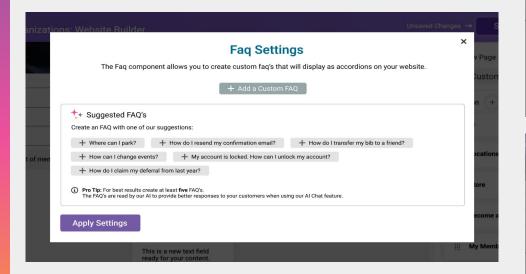


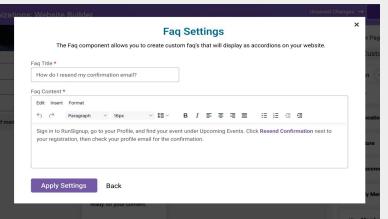
Short Term Product Roadmap

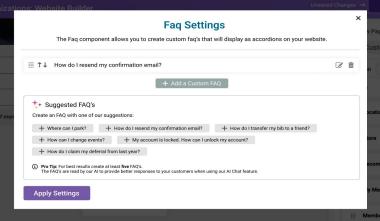


What we are working on now

FAQ Component

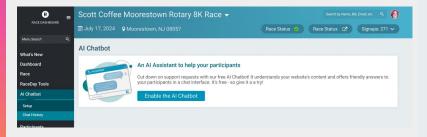


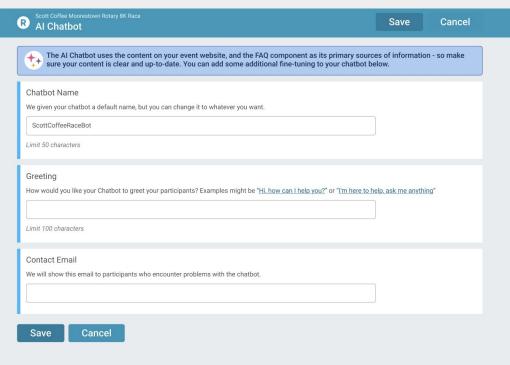




Enable the AI Chatbot

- Name the bot
- Escalation email
- Initial Message



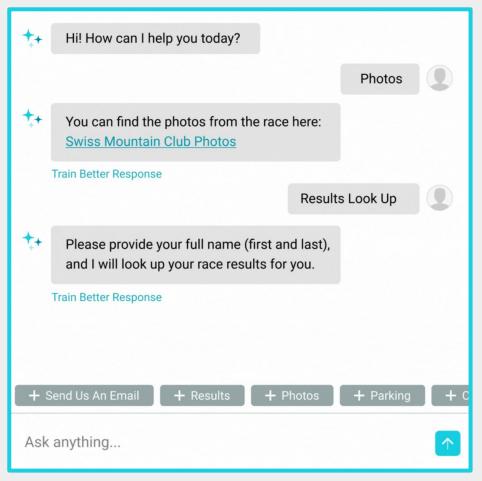




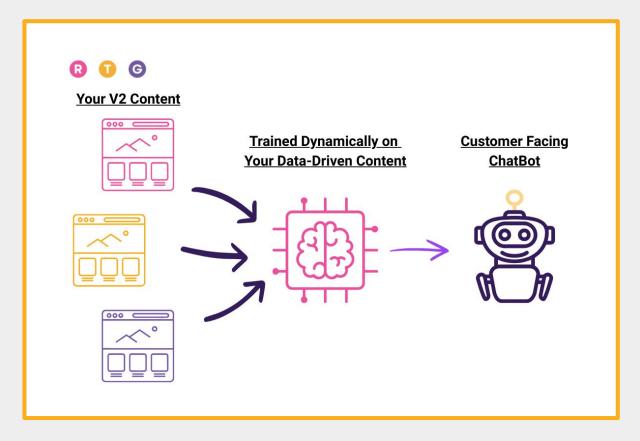
Enable the AI Chatbot

The power of 35,000+ events, data-driven websites, and an AI friendly API

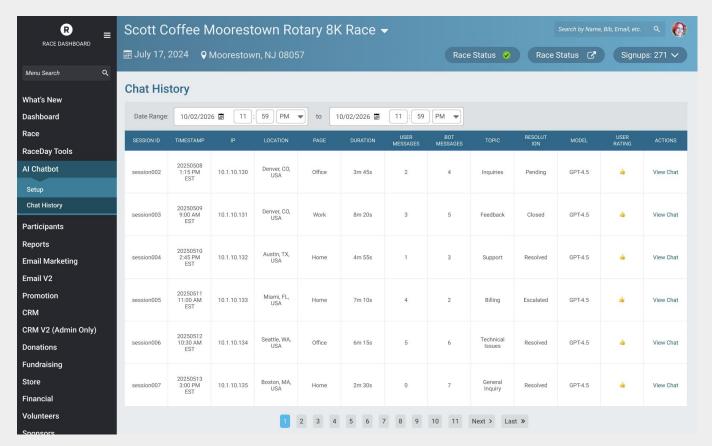
- Conversation starters
- Prompt



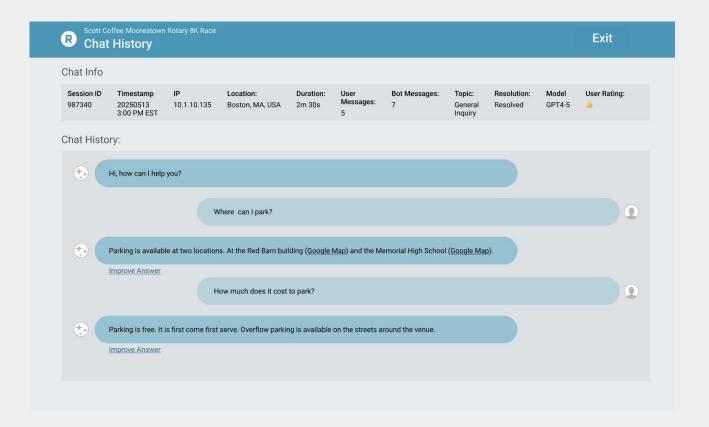
Training the AI Chatbot



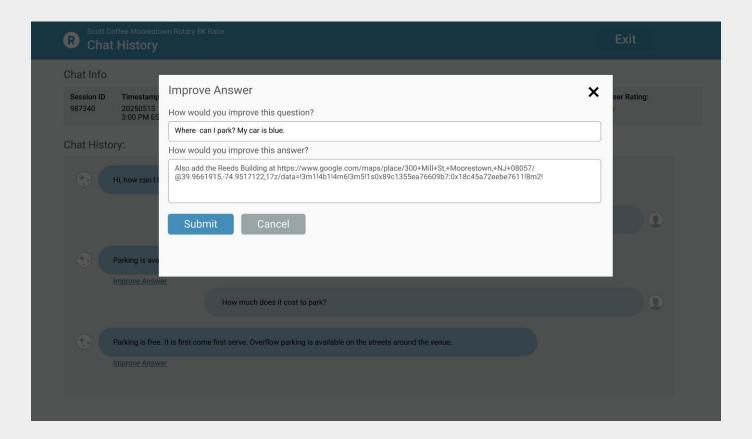
Conversations - Chat History



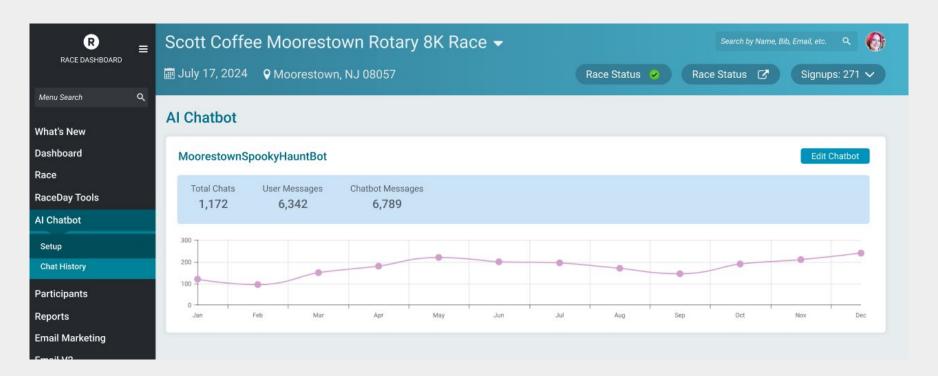
Conversations - Individual Chat Info



Conversations - Individual Chat Improve Answer



Analytics



Long Term Product Roadmap

Where we see this in the future

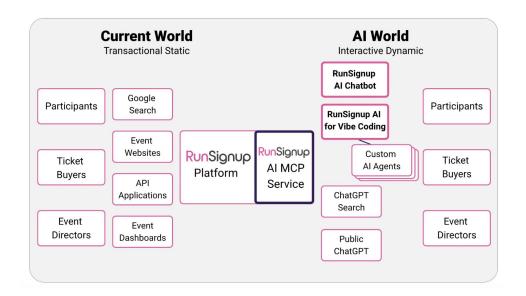
• • •





Long Term Customer Service Agent

- Deliver customer service directly
 - Can you transfer my bib to my friend?
 - Move my registration from the full to the half.
 - I need to defer my registration to next year.
 - I need to change my shirt size.
 - I can't make the event. What are my options?
- Al Agent for Event Directors (dashboard)



AI Chatbot Beta Program

How to join

• • •



Al Chatbot Beta Program

- Initially hand selected beta users
 - Must use Website V2
 - If timed, must use RSU for results
- July or August
- Development focus is to enable for every event.
 - Races
 - Then Tickets
 - Then Memberships



https://runsignup.com/TicketEvent/RunSignupAlChatbotWaitlist

• • • **FAQs** Top questions answered





How much does the AI Chatbot Cost?

The RunSignup Chatbot is **FREE**.

Do I need to do anything to get it?

No upgrade is required.

The AI Chatbot is available at no extra cost—there's **no special tier or pricing plan** needed.

The only requirements are:

- You must be using a Website V2
- You need to have a FAQ section set up

If you're still using **Website V1, you'll need to **upgrade to Website V2** in order to enable the Al Chatbot.

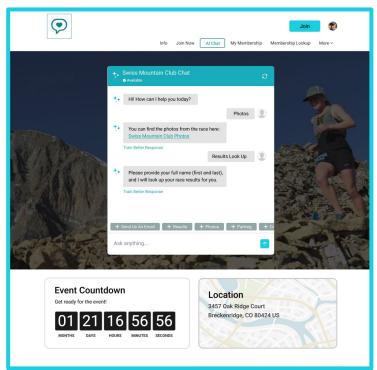
I have my own [Wordpress, Squarespace,etc.] website. Can I use the AI Chatbot for that?

The **RunSignup | TicketSignup AI Chatbot** is only available for **Websites V2**.

- It cannot be embedded into external sites.
- It will not be trained on your external website.
- You must have content on Website V2. FAQ component is required.

Chatbot system page for Website V2

- Unique link
- Add the unique link to a stylized button/menu item on your own website to direct customers to the Al Chatbot.



Why is the AI Chatbot per race/ticket event?

The Al Chatbot is configured per race or ticket event to ensure it delivers highly accurate, context-aware, and relevant responses. Each event can have its own:

- Registration rules
- Pricing tiers and refund policies
- Unique FAQs (parking, packet pickup, bib transfer, etc.)
- Communication tone or branding
- Custom event workflows (e.g., deferrals, giveaways, ticket options)

By scoping the chatbot at the race/ticket event level, we avoid confusion and reduce the chances of the bot giving incorrect or generalized responses that don't apply.

Can I choose which pages or content it uses?

Currently, no—the Al Chatbot is automatically trained on the entire content of your V2 Website, including your **FAQ and other visible site pages**. You can't manually select or exclude specific pages at this time.

If there's content you don't want the chatbot to use, we recommend **removing or adjusting it** directly on your V2 Website.

Is the AI Chatbot "set and forget," or do I need to keep updating it?

The **Al Chatbot is designed to be low-maintenance**. Since it's trained directly on the content from your **V2 Website**, any updates you make there—like changes to your FAQ, event details, pricing, or policies—are automatically picked up and re-trained by the chatbot. Similarly, dynamic data-driven content like Results, Photos, etc. are also automatically picked up by the chatbot.

We would recommend reviewing the chatbot's conversation history regularly and adjusting content as needed.

That means **no extra work** to keep it current. Just keep your Website V2 content up to date, and the chatbot will stay accurate and relevant for your participants.

If the chatbot can't answer something, does it escalate to a human?

Yes—in a basic way.

If the Al Chatbot can't confidently answer a question, it will provide your designated contact information, such as your support email and link to Contact Us page, or any other contact method you've included. This ensures that participants can still reach out directly for help.

Looking ahead, we plan to enhance this experience. Future updates(no eta) will allow the chatbot to:

- Ensure support for multiple contacts i.e. Timer for results questions, Sponsorship Coordinator for sponsorships, Support email for customer service, etc.
- **Automatically email the race director (or support contact)** with the user's question
- Recognize users through authentication

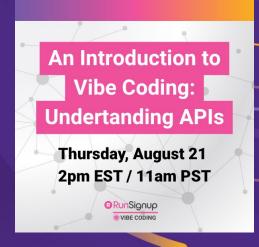




Upcoming Al Webinars







Full webinar list: https://info.runsignup.com/ai-and-runsignup/ai-webinars/